

6740/z: Dec 19, 1980



EXPORT BRIEFS

The following trade items have been gathered from Agricultural Attache and other government reports as a service to U.S. exporters of food and agricultural products. In supplying the trade leads the Department of Agriculture does not guarantee reliability of the overseas inquirer. Your best source for further information on these trade leads is the listed foreign firm originating the inquiry. You may also contact the Export Trade Services Division, FAS, (202) 447-7103.

December 19, 1980

Season's Greetings



- 3510- Edible tallow & oils, inedible tallow & oils, eggs, frozen fish, canned
 3514 fish (Egypt). Wants to establish contacts with suppliers of: edible and inedible tallow, oils, table chicken eggs, frozen fish & canned fish. Bank ref: Egyptian American Bank, Cairo, Egypt & Suez Canal Bank, Cairo, Egypt. Contact: Mohamed Sheta, President, Ossama El Hosseiny, Commercial Manager, International Company For Commerical Exchanges, 8, Kaser El Nil St., Cairo, Egypt. Telex: 350 INCOME UN. Cable: INCOME. Phone: 750997.
- 3516 Food additives (Korea). Needs food additives, flavorings about 300 mt per month, standard quality. Delivery 40 days after the L/C is opened. Sample or catalog for each item and your offer. Quote C&F Inchon/Busan Port. Bank ref: Korea Exchange Bank. Contact: Soung Ryul Lee, President, Yoong Nam Commercial Co., Ltd, Rm 426 A-IL Bldg, 49-4, 2-KA Hehyun-Dong, Chung-Ku. Telex: MOCNDM K23531. Cable: YOUNGNAM COMER. Phone: 778-0721/9 Ext. 426.
- 3517 Chicken, liver, grains (Egypt). Wants to establish contacts with suppliers of: frozen chicken, frozen beef liver, grains (wheat, corn, rice, etc.). Bank ref: Egyptian American Bank, Cairo, Egypt, Suez Canal Bank. CONTACT: Mohamed Sheta, President, Int'l Co. for Comm. Exchanges, 8, Kasr El Nil Street, Cairo, Egypt. TELEX 350 INCOME UN. Cable: INCOME. Phone: 750997.

- 3520 Seed potatoes (Portugal). Wants seed potatoes, 105,000 bags: 26,000 bags Kennebec; 45,000 Desiree; 26,000 Arran-Banner; and 10,000 Arran-Consul. Classes "SS" or "Elite", "A" & "AA1"; sizes 28/35mm, 35/45mm & 23/65mm or similars. Packed in new jute bags, each 50 kilos net weight, included in the price, printed with class, size & weight. Delivery approx. 30 days. Quote CIF Lisbon & Leixoes (Oporto). Bank ref: Banco Nacional Ultramarino, Rua August, Lisboa, Portugal. CONTACT: Eduardo Da Silva Costa, Terramar, Av. Vasco Da Gama, 19-A, 3/En. 2840 Seixal, Portugal. TELEX 12579 PROCOM P. Cable: TERRAMAR, Seixal. Phone: 2213551.
- 3521- Grains, pulses (Portugal). Needs grains, pulses. Quote FOB, C&F, CIF.
3522 Bank ref: Fonsecas & Burnay E Banco Nacional Ultramarino, Lisboa. CONTACT: Alberto Vaz Pereira De Carvalho, Alberto Vaz Pereira De Carvalho Co., Avenida Do Brasil, 10, 6245 Silves, Portugal. TELEX 15194 VAZPEC P. Phone: (059) 62161.
- 3523 Corn (England). wishes sweet corn. Quality best, vacuum packed niblets of corn, 6/8 oz. & 10/12 oz. cans. Delivery ASAP. Quote CIF, Goole, U.K. Bank ref: Hambros Bank, 41 Bishopsgate, London. CONTACT: Mr. Gronvald, Plumrose Ltd., P.O. Box 25, Willerby, Hull HU10 6 DR, England. TELEX 52129. Phone: 0482-659391.
- 3524 Rice (South Africa). Wants rice: parboiled, long-grained. Quantity twenty tons, initially. Quality: maximum 4% broken. Packaging bulk in bags. Delivery March 1981. Quote FOB. Bank ref: Standard Bank, Clairwood, Durban. CONTACT: S. Jadwat, Jadwat's Wholesalers, P.O. Box 23007, Isipingo 4110, Natal, South Africa.
- 3525- Frozen fruit, frozen vegetables, bakery products, specialty foods
3527 (Iceland). Wants fruit, frozen, vegetables, frozen, bakery products, frozen, specialty foods, frozen. CONTACT: Palmar Armason, Purchasing Representative, Samband of Iceland, Import Division, Holtagordum, V/Holtaveg, 104 Reykjavik, Iceland. TELEX 2260 SISIMP IS. Cable: SISIMP REYKJAVIK. Phone: 91/81266.
- 3530- Chicken, Beer (United Arab Emirates). Wants 5 containers of normal export
3531 beer monthly and 5 containers of non-alcoholic beer monthly. Quote C&F Dubai; and 1000 tons of frozen chicken, maximum 8% water, 900 to 1300 grams each, Quote C&F Dubai. CONTACT: Bayzid General Trading & Construction, Post Box 1592, Dubai, United Arab Emirates. TELEX 47865. Phone: 237194 or 237809.
- 3532- Wheat, rice, corn, sugar (West Germany). Wants 25,000 mt of wheat; 50,000
3535 mt of rice; 25,000 mt of corn; 50 mt of sugar. Products are to be re-exported to Africa. Company was established October 1979. CONTACT: A. G. Tavakkoli, Jet Line GMBH, AderstraÙe 59, 4000 Duesseldorf 1, W. Germany. TELEX 8584833. Phone: 211-370881.
- 3536- Brahman, Holstein, Brown Swiss (Venezuela). Wants (A) 100 Braham, (B) 50
3538 Holstein, (C) 50 Brown Swiss. Needs price quotation ASAP. Health certificate required. Quote CIF Maracaibo. Bank ref: Banco Mercantil Agricola, Oficina Principal, Caracas. CONTACT: Julio Ugaz, World Champion Export De Venezuela, Tienda Honda A Santa Barbara, Edificio No. 12 Oficina MB, Caracas 1010. Mailing Address: Apartado DE Correos 1668, Caracas 1010-A, Venezuela. TELEX 21203. Phone: 82 46 68.

- 3539 Soybean meal (France). Wishes to buy selected high protein soybean meal, 1,000 to 30,000 mt orders or grouped orders, bulk pack. Quote FOB U.S. Harbour, and CIF French Harbour. Bank ref: Banque Nationale De Paris (B.N.P.) Place D'Inguibert, 84200 Carpentras. CONTACT: Jean-Philippe Vignot, ETS. Vignot, Le Village, Entrechaux 84340 Malaucene, France. TELEX 431195 LIEN ORANGE. Phone: (09) 36 13 39.
- 3540 Food coloring (Finland). Wishes to buy enocianine (food coloring extracted from the skins of grapes). Contact: Ralf Wahlstedt, Oy Skel Ab, Box 13, SF-02701 Grankulla, Finland. Phone: 90/505379.
- 3541- Lettuce, frozen vegetables and berries (Sweden). Interested in fresh
3543 iceberg lettuce, frozen vegetables and berries, in particular cranberries and strawberries, total of 50-60 mt. Bank ref: Svenska Handelsbanken. CONTACT: Lars Sange, Hellefors Import AB, Hellefors Gard, S-261 90 Landskrona, Sweden. TELEX 72036 HELLFO S. Phone: 0418/301 54.
- 3544 Glucose (Canary Island). Wants glucose (liquid - 45 degrees baume), 50 mt every two months, in approximately 290-kilo tanks. Quote FOB and/or CIF Santa Cruz De Tenerife. Bank ref: Bilbao, Hispano-Americano, Vizcaya. CONTACT: Argeo Gonzalez, Costa Y Grijalba, 21, Santa Cruz De Tenerife, Canary Island. TELEX 92147 FRICO-E. Cable: CONTROL-TENERIFE. Phone: (922) 27 9500.
- 3545 Peanuts (Canary Islands). Wants unshelled peanuts (HPS 2-4 kernels), 15-20 mt every two months, in 25- kilo sacks. Quote FOB and/or CIF Santa Cruz De Tenerife. CONTACT: Argeo Gonzalez, Costa Grijalba, 21, Santa Cruz DE Tenerife, Canary Islands.
- 3546 wine (West Germany). Wants wine and soft drinks, initially sampling quantities, medium price ranges, container shipments. Bank ref: Bayerische Vereinsbank, Muenchen. CONTACT: Hartmut Adam, Maxime Adam GMBH, Schleissheimer Str. 375, D-8000 Muenchen 40, W. Germany. Phone: 089/3514325.
- 3547 Candied nut and fruit specialties (Germany). Interested in candied nut and fruit specialties, initially sampling quantities, best quality, consumer type packages/containers. Bank ref: Bayerische Hypobank, Muenchen. Contact: Herr Krause, Avocado Gmbh & Co. Kg, Geranienstrasse 29, D-8012 Muenchen-Riemerline, Germany. Cable: AVOCADO RIEMERLING OTTOBRUNN. Phone: 089/604126.
- 3548 Broilers (Lebanon). Wants frozen broilers, 2,000 - 5,000 mt, Grade "A", calibrated 800-1,300 grams each, individual polybags with Arabic wording, then in cartons. Delivery soonest. Islamic slaughter certificate required. Quote U.S. dollars per mt FOB US Gulf/Atlantic and C&F Beirut. Bank ref: Banque Libano-Francaise, Gefinor Bldg., Beirut, Lebanon. Contact: Antoine Magre, Ets. Adnan and Adel Kassar, Kantari St., Finance and Commerce Bldg., P.O. Box 11-1531 Beirut, Lebanon. Telex: LE 20728 KASSAR. Cable: EXPANSION - BEIRUT. Phone: 368400 and 368401.
- 3549 Eggs (Lebanon). Wants fresh table eggs, 50,000 - 100,000 cartons of 360 eggs each, highest quality; 50-55 grams and 55-60 grams, waxed and stamped, twelve trays of 30 eggs per carton. Quote U.S. dollars per mt FOB US Gulf/Atlantic and C&F Beirut. Bank ref: Banque Libano-Francaise,

Gefinor Bldg., Beirut, Lebanon. Contact: Antione Magre, Ets. Adnan and Adel Kassar, Kaftari St., Finance and Commerce Bldg., P.O. Box 11-1531, Beirut, Lebanon. Telex: LE 20728 KASSAR. Cable: EXPANSION - BEIRUT. Phone: 368400 and 368401.

3550 grocery line (Kuwait). Interested in a general line of grocery items such as canned foods and soft drinks. Bank ref: Kuwait Chamber of Commerce & Industry, P.O. Box 775, Safat, Kuwait. Contact: Yusuf Simalabi, Director, Al-Shalshi Trading Co. W.L., P.O. Box 43111, Hawalli, Kuwait. Cable: MYSAM, KUWAIT. Phone: 431107/431108. Telex: 4187 MYSAM KT

3551- Vegetable and flower seed (Pakistan). Wishes to buy vegetable seeds; 3552 peas, turnips, tomato, watermelon sugar baby, radish and peppers, flower seeds for all seasons. Annual imports \$200,000 to be imported in two consignments. First during May-August and second September-December. Request C&F Karachi quotations with delivery schedule. Contact: Salauddin Ahmad, Barkat Ali Salauddin Ahmad and Company, Ltd., 25 Chamberlain Rd., Lahore, Pakistan. Cable: QUICK, LAHORE. Phone: 66208.

3553 Condensed milk (Burma). Government tender with closing date for Dec. 30 for supply of 200,000 cartons of sweetened condensed milk comprising 8% minimum fat, 28% minimum total milk solid including fat, 0.5% maximum acidity as lactic. Financed from Ministry of Defence capital budget. Requests for complete details should be cabled to American Embassy, Rangoon. Contact: Director of Procurement, Ministry of Defence, Office of the Director of Procurement, Steward Rd., Rangoon, Burma. Cable: "DIMILSUP, RANGOON".

3554 Bird feed (Japan). wants millet for bird feed, one container load regularly, best quality. Quotations: CIF Nagoya. Delivery ASAP. Bank ref: Daiei Sangyo Kaisha, Ltd. Contact: Fusazo Inagaki, Manager of International Trade Dept., 18 Honjin-Dori 4 Chome, Nakamura-Ku, Nagoya 453, Japan. Telex: 443-7529 DAIEIN J. Cable: DALUNG, NAGOYA. Phone: 052-482-7231.

3555- Yellow corn, rice (Korea). U.S. office of Korean firm needs U.S. No. 3 3556 yellow corn, 30,000-40,000 mt, bulk. Shipments March-April 1981. Quote C&F Korean Port. For use in fermenting alcohol. Also wants U.S. No. 5 or better rice. Request information on maximum brokerage, packing, shipping schedule, inspections, price terms (FOB stowed "trimmed") and payment conditions. Formal offer requested. CONTACT: Richard G. Kim, Int'l Trade Center Inc., 4900 Leesburg Pike, Ste.-206, Alexandria, Virginia 22302. TELEX 90-1842. Phone: (703) 379-1500 or 379-1501 or 379-1001.

3557 Agri-Business (Ireland). U.S. Consultant in Dublin invites investments in various projects in agriculture and agri-business. States that projects are screened for feasibility and will be prepared under close engineering supervision. Normal investment is limited to 20% - 40% of total operation. Technology and management contracts are also available with or without investment. Agricultural contract are varied, but agri business concentrates on milk, meat and poultry. Total project costs vary from \$10 million. Contact: Alan Ingram, CTM Ltd., 29 Merrion Square, Dublin 2, Ireland. Phone: Dublin 006033.

- 3558 Note - Item 3489 Soybean meal (United Kingdom) in the December 12 Export Briefs was published in error. The Minneapolis agent was simply looking for a quotation and was not representing a buyer in the U.K.
- 3559- Broilers, turkey parts, beef liver (Egypt). Wants frozen chicken,
3561 800-1400 gram/birds, broilers parts (hindquarters), broilers parts (hindquarters), and beef liver, 2 ship containers for each item, Grade A, delivery ASAP. Turkey and frozen chicken must be slaughtered according to Islamic rite. Quote CIF Alexandria. Bank ref: Misr Bank, Al-Hussin Branch, Cairo, Egypt. Contact: Nihad Moharam, Moharam International Center, Bldg. 63, Al-Aalam City, Agouza, Cairo, Egypt. Telex: 72505 ZMLEC UN. Attn: MIC. Phone: 803101/803359.
- 3562 Parboiled rice (New Zealand). Wants parboiled rice, 18 mt (container lots) approximately, Grade A, up to USDA specifications, 50 kg of 100 lb new bags, prompt delivery. Requires price on container lots of parboiled rice, CIF New Zealand. Bank ref: Commercial Bank of Australia, Te Aro Branch, Wellington. Contact: P.G. Aitken, William Aitken & Company Ltd., P.O. Box 8, Wellington, New Zealand. Telex: NZ31255 - "ATTENTION WILAIT". Phone: 859-748 Wellington, New Zealand.
- 3563 Dried milk (Canada). Wants milk powder, instant full cream. Quantity: Mixed full container load (20 foot), annual amount to be determined after results of trial shipment evaluated. Packaging 400 gram by 24, 900 gram by 12, 1800 gram by 6, 2500 gram by 6. Other requirements: Middle East destination. Quotation: FOB East Coast Port. Bank ref: Bank of Montreal. Contact: Andre Caron/ Manou Ghadaksay, Manutruster International Corp., 33 Ivy Crescent, Ottawa, Ontario, Kim Iyi, Canada. Telex: 053485. Cable: MANUTRUST OTT. Phone: (613) 744-2755.
- 3564 Scallions (Canada). Wants to buy Ecnallots (French shallots). Quantity: Shipments of 1,000 lbs each. Packaging: 50 lb bags. Bank ref: Available on request. Contact: John Bowe, Les Herbs, P.O. Box 186, Postal Station "P", Toronto. Phone: (416) 977-6503.
- 3565- Nuts (Venezuela). Wishes to buy 12,000 bags of nuts including 2,000 bags
3566 of hazelnuts, jumbo, large, medium, small, 100 or 50 lb bags; and 5,000 bags of almonds, 20, 22, 25, 25, 27, 30 ml, 100 or 30 lb cartons. Delivery October 1981. Quote CIF La Guaira, Venezuela. Bank ref: Banco Exterior, C.A. Contact: Juan Gil Jimenez, Hive, P.O. Box 19085, Caracas 1014-A, Venezuela. Telex: 24204 AEROB. Cable: EXHIVE. Phone: 417261.
- 3567 Frozen French fries (Japan). wants frozen French fried potatoes, 8 mt as trial shipment, appropriate packaging for export, immediate delivery, 3/8 inch straight cut & specific information required. Bank ref: The Mitsubishi Bank, Ltd. Kandabashi Branch, Tokyo. Contact: Noboru Ikoma, Mgr 3rd Business Department, Cosmo Trading Co., Ltd., New Kaede Bldg., 3-4, Kand-A-Mitoshiro-Cho, Chiyoda-Ku Tokyo, Japan. Telex: 222-5277 COSMO J. Cable: EXPORTCOSMO, TOKYO. Phone: (03) 233-0311.
- 3568 Hog feed (Japan). Wishes to buy hog feeds - prepared (starter/finisher breeder), packed in bags, immediate delivery. Samples and specific information required. Quote C&F Hokkaido Port. Bank ref: Mitsui Bank Osaka. Contact: Nicolas Zappetti, Anz Agencies K.K., c/o Mita House (Rm 611), 5-2-18, Mita, Minato-Ku, Tokyo, Japan. Telex: J 63536 ANZACL. Cable: "ANZACL". Phone: (03) 455-3862.

- 3569 Live lobsters (Switzerland). Wants approx. 250 kg per week all sizes, in 30 lb air boxes, quote C&F Zurich Airport. Fresh and frozen seafood. Offers requested for regular import. Bank ref: Union Bank of Switzerland, Basel. Contact: Arthur Etter, Comessa Sa., Laufenstrasse 12, 4053 Basel, Switzerland.
- 3570 AgriBusiness operation (Egypt). Interested in integrated feed lot, feed mill, slaughterhouse, packing plant and cold storage facilities. Large enough to produce 2,000 lbs of veal per day. Final size to be determined with consultations with American partner. Has up to 150 acres of cultivated farm land. Approximately 60 miles from Cairo. Electricity and water are available. Paved roads. This would be a turnkey operation. American partner to share in capital formation and supply management and know-how. Bank ref: Misr-Iran Bank, Cairo. Contact: Mohsen Rizk, Worldwide Arab Enterprises, 3, Ramsis St., Cairo, Floor 12, Suite 124, Egypt. Phone: 748636.
- 3571 Corn (Hong Kong). Wants four 20 ft containers per month of corn, Grade 1, shipment from Jan 1981. Quote C&F Lagos/Apapa port Nigeria. Bank ref: The Hong Kong and Shanghai Banking Corp., Head Office, Hong Kong. Contact: Ramesh Chandra, Bhanabhai & Co. (HK) Ltd., 31 Lyndhurst Terrace, G/F, Hong Kong. Phone: 5-458-073/5.
- 3572 Wheat flour (Egypt). Tender with closing date of December 27 for 50,000 mt 10% more or less wheat flour extraction 72%. Tender No. 36. Shipment during January and February 1981. Committee has right to increase or decrease the quantity. Offers to be submitted in sealed envelopes in the name of committee chairman to address below. Contact: General Authority for Supply Commodities, Purchases Committee for Grains and Its Products, 24 Gomhouria St., Cairo, Egypt. Cable: ESTRAM. Telex: 2062 ESTRAM.
- 3573- Beef, chicken, eggs (Egypt). Boneless beef, frozen chicken - 900 - 1,400
3575 gram bird, table eggs - 45-55 gram eggs. Beef 20,000 mt - 5,000 mt/month; frozen chicken 5,000 mt/month; eggs 100,000 carton, 10,000 carton/month. Beef (grass fed or equal); frozen chicken Grade A; table eggs Grade A. Performance bond of 12% against L/C. Bank ref: Dresdner Bank, Hamburg, West Germany. Contact: Fayed Kum-Nakch, Africana O.C.E., 104 Tahrir St., Dokki, Cairo, Egypt, P.O. Box 83, Dokki, Cairo, Egypt. Telex: 92501 UN ATT. AGRICANA. Phone: 708873.
- 3570 Parboiled rice (Pakistan). Wants 50,000 mt or polished rice, parboiled U.S. No. 2 packed 50/100 kg polyethylene bags in container. Preshipment inspection to be carried out by General Superintendence Co. of U.S. Requests CIFC Quotations via telex in US dollars for Lagos (Nigerian port) with delivery schedule. Claims to have a ready customer in Lagos, Nigeria, who will establish Letter of Credit immediately upon receipt of acceptable offer. Contact: Mian Abdul Waheed Rathore, Managing Director, Majidsons, 104 Lytton Rd., Lahore, Pakistan. Cable: PAPPU, LAHORE. Phone: 04094; Telex: 4833 - Attn. Waheed Rathore.
- 3577- Beef, lamb, veal (Saudi Arabia). This hotel needs immediate price
3579 quotations for variety of prime meats for its own use: beef tenderloin 11,000 lbs, lamb legs 8,000 lbs, lamb cutlets 1,600 lbs, beef striploin 9,000 lbs, boneless veal leg 9,000 lbs, beef knuckles 2,000 lbs top side, lamb chops and marrow bones 5,000 lbs each, veal bones 2,000 lbs. Quote

C&F Dammam. Islamic slaughter and health certificates are required.
Contact: Hassan Al Snami, Asst F. & B Mgr, Alghosaibi Metropolitan Hotel,
P.O. Box 51, Dhanran Airport, Saudi Arabia. Phone: 864-2466. Telex:
670008 GOSTEL SJ.

- 3580 Duroc (Portugal). One of Portugals leading hog producers wants breeding swine, about 120, males and females, duroc, tested and non-tested, delivery Jan-Apr 1981. Buyer wants top quality. Quote CIF Lisbon. Bank ref: Uniao Dos Bancos, Leiria. Contact: Professor Antunes Correia, Morgado Pecuaria, Sortes, Milagres, Leiria, Portugal. Telex: 13282 MORGAD-P. Cable: MORGAD. Phone: Leiria 25971.
- 3581 Plants (France). Wishes to buy lemon plants, orange, tangerine, mango, pecan American nut, about 100,000 for complete specifications and quantities required please contact by telex. One year old after grafting, not less than 80 cms. grafting at a height of 20 to 25 cms. Plastic bags, diameter 15 cm, 20 cm deep, filled with "bitmos" or bark. Packed in sets of 5 seedlings with thick plastic cover containing. Delivery mid-January 1981, for seedlings that shed their leaves and beginning of February 1981 for citrus and mangoes. Packages shall be labelled (number, species, variety and source). Quote CIF. Bank ref: Societe Generale, 27140 Gisors. Contact: D. Lemonine, Sales Manager, Pepineries Derly, S.A., B.P. 3 27420 Thilliers En Vexin, France. Telex: DERLY 130 795 F. Phone: (32) 55 60 21.

Foreign Trade Developments

Possibility of Hormone Ban in E.E.C. The EC Council of Agricultural Ministers met last week in Brussels but did not take up the EC Commission proposal to ban the use of hormones in livestock feeding and rearing. It is doubtful now if any further action will be taken before mid-January at the earliest. There is still considerable disagreement among EC member states concerning a possible ban. However, it now appears more likely that some type of compromise relative to a positive or negative list of hormones will emerge.

THE NEXT ISSUE OF EXPORT BRIEFS WILL BE JANUARY 2 1981. WE TAKE THIS OPPORTUNITY TO WISH YOU:

A

MERRY CHRISTMAS

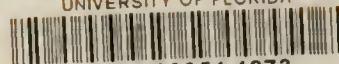
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A

HAPPY AND PROSPEROUS

NEW YEAR

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